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Deputy Chief, D/S 11 September 1958

Chief, Trade Branch

Information for General Cabell's Talk

A high proportion of Soviet exports of arms and merchandise to Free World underdeveloped countries in 1956 and 1957 was delivered on credit. Excluding arms shipments, Soviet deliveries on credit in 1956 and 1957 amounted to roughly 30 percent and 20 percent, respectively, of total Soviet exports to these countries. When armaments are added, drawings on Soviet credits accounted for roughly 35 percent of Soviet deliveries in both 1956 and 1957. Details appear in the tables below.

	1955	1956	1957
Total Soviet Exports to UDC's,* including armaments	$107 m.	$216 m.	$400 m.
Soviet Exports on Credit, including arms**	$3.7 m.	$80.6 m.	$146.3 m.
Proportion of Exports, including arms, delivered on credit	3%	37%	37%
Total Soviet Exports to UDC's,* excluding armaments	$107 m.	$230 m.	$350 m.
Soviet Exports on credit, excluding arms**	$3.7 m.	$69.1 m.	$99.3 m.
Proportion of Exports on credit, excluding arms	3%	33%	28%

* Excludes Yemen and Afghanistan.
** Includes Yemen and Afghanistan.

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